

# **Contracts Policy and Procedures**

Policy Owner	University Secretary & VP Corporate Services	Policy Author	University Solicitor
Approved By	Board of Governors	Date Approved	December 2016
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Version Number	Purpose/Change	Date
3.2	Policy now in standard accessible template, policy owner and	March 2023
	author updated, and review date added. Appendices and	
	links have been tidied. Departmental names updated and	
	thresholds amended to align with existing financial	
	regulations and procurement law.	

### **CONTRACTS**

- 1. Policy Statement
- **1.** Why is a contract required?
  - 1.1.1 The purpose of the contracts policy is to ensure that all risks are effectively managed on behalf of the University. Contracts create legal rights and obligations which should be carefully considered before being committed to.
  - 1.2 When is a contract required?
    - 1.2.1 A contract may take a number of different forms:
      - 1.2.1.1 It may be made verbally
      - 1.2.1.2 It may be made by actions of the parties
      - 1.2.1.3 It may be made in writing
    - 1.2.2 Although the law does not require contracts to be written, all University contracts should be in writing. This is to ensure that:
      - 1.2.2.1 The requirements of the University are clear
      - 1.2.2.2 The duty and obligations of both parties to the contract are clear
      - 1.2.2.3 The terms of the contract are clear
  - 1.3 When does this Policy Apply?
    - 1.3.1 Apart from the two exceptions noted below this policy applies to all contracts entered into by the University. The two types of contracts which are not covered by this policy are:

- 1.3.1.1 a) Contracts of employment prepared under the authority of the Director of Human Resources. There are specific procedures which apply to employment contracts which take account of employment law issues. If any advice is required in relation to these types of contracts, then the Human Resources Department should be contacted.
- 1.3.1.2 b) Transactions which are undertaken and paid for by way of an RGU Purchase Order and invoices from the supplier, with no other additional contract documents being entered into. This is because RGU purchase orders automatically contain standard terms and conditions which have been agreed and authorised by the University.
- 1.3.2 Where a Service Agreement is required for a self-employed or independent contractor to be engaged on a temporary basis to perform services on behalf of the University (e.g., exercise instructors, educational workshop providers, assessors), you should also refer to the Contract for the Provision of Services (Service Agreement) Procedure. If there is uncertainty as to whether a contract is a contract for the Provision of Services, then further advice should be sought from Human Resources.
- 1.4 Main Principles of this Policy
  - 1.4.1 There are 2 procedures. Which procedure is to be followed depends upon the value and/or the duration of the contract.
    - 1.4.1.1 Contracts with a value of less than £50,000 AND a duration of less than 4 years follow the procedure in Section 7 below.
    - 1.4.1.2 Contracts with a value of £50,000 or over follow the procedure in Section 8 below.
    - 1.4.1.3 Contracts with a duration of more than 4 years (regardless of their value)

also follow the procedure in Section 8 below.

1.4.2 Regardless of whether the procedure in Section 7 or the procedure in Section 8 is followed the contract must be signed by an authorised signatory. For contracts with a value of £100,000 or over the contract must be signed by 2 authorised signatories. The list of authorised signatories for the University is below and also listed at Appendix 1. Authorised signatories for group companies and wholly owned subsidiaries can be found here.

#### 1.4.3 Authorised Signatories

1.4.3.1 Normally, the signatory will be the primary budget holder for the University entity responsible for the contract, except in the case of research contracts, each of which must be authorised by the Vice Principal (Research).

Responsibility	Title	
Principal's Office	Principal and Vice-Chancellor	
Academic Quality and Corporate Services	Vice Principal and University Secretary	
Research and Community Engagement	Vice-Principal	
Economic Development	Vice-Principal	
Academic Development and Student Experience	Vice-Principal	
Human Resources	Director	
IT Services	Director	
Financial Services	Director	
Estates and Property Services	Director	
Energy Transition Institute	Director	

1.4.3.2 In general, approval contracts will be sent out to the party(ies) for signature first, before being returned and signed by the University's authorised signature.

#### 2. Standard Contract Terms

- 2.1 All contracts shall contain:
  - 2.1.1 a) full legal designation of the contracting parties.
    - 2.1.1.1 For the University (regardless of the faculty, school or department initiating the contract) this will always be the legal designation of the University itself, including its charity number and principal administrative office address. The full current legal designation for the University and all group companies and wholly owned subsidiaries can be found here.
    - 2.1.1.2 For the other party this should include type of entity (whether a sole trader, partnership, company, etc), company number (where appropriate) and registered office or administrative office address.
  - 2.1.2 b) a clear duration. This means that the contract must have either i) a fixed termination date or, ii) if the contract is of indefinite duration, it must contain a clause giving the University the right to terminate the contract;
  - 2.1.3 c) relevant standard University contract terms and conditions;
  - 2.1.4 d) any specific clauses relevant to the particular contract;
  - 2.1.5 e) reference, as appropriate, to University policies regarding:
    - 2.1.5.1 Health and Safety
    - 2.1.5.2 IT Acceptable Use and Security

- 2.1.5.3 Confidentiality, Data Protection and Freedom of Information
- 2.1.5.4 Intellectual Property
- 2.1.5.5 Bribery and Corruption
- 2.1.5.6 Ethics
- 2.1.5.7 Equality and Diversity
- 2.1.5.8 Any other relevant business conduct policies.
- 2.2 The work, or provision of goods, or provision of services must not commence until the relevant contract is concluded.

#### 3. Application of the Policy

3.1 All University entities, including group companies and wholly owned subsidiaries, will adhere to the general principles of this Policy. Reference within the Policy and Procedures to the University shall, where the context allows, be taken to include group companies and wholly owned subsidiaries.

#### 4. Failure to Comply with this Policy

4.1 Contracts not properly authorised and signed in accordance with this Policy will not legally bind the University and could be reduced or not honoured. In certain cases, the individual signing the contract may be personally liable and/or disciplinary action could be taken.

#### 5. Review

5.1 This policy will be reviewed every three years or as required.

### **Procedures**

#### 6. Contract Preparation

- 6.1 There are a number of University Policies which are of relevance to contracts. Adherence with all approved University policies will be required, but particular attention should be paid to:
  - 6.1.1 the Financial Regulations, which sets out financial controls;
  - 6.1.2 Finance Scheme of Delegation, which specifies who has authority to authorise expenditure;
  - 6.1.3 Procurement Policy which ensures legality and value for money in relation to purchasing; and
  - 6.1.4 Research Governance Policy which ensures legality, integrity, and openness in research contracts.
- 6.2 A member of the University who requires a contract or contract advice ("the contract initiator") must first engage with the named contact in the appropriate Contract Department, as set out in the Table A. The Contract Department will advise on the most appropriate form of contract required. Where the contract is a sales contract ie it is a contract where money is being received by the University advice should always be sought from the Head of Commercialisation Support in the first instance.
- 6.3 Where there is any doubt about this first step, advice should be sought from the University Solicitor.
- 6.4 Table A: List of Contract Departments and Contacts

Contract Type	Contracting Department	Job Title
Academic Matters	Governance and Academic	Deputy Academic Registrar
	Quality	
Research and	Business and Economic	Head of Business
Commercialisation (inc.	Development	Development
Univation)		
Procurement of goods and	Financial Services	Director of Finance
services (except IT and		
building services)		
Building Services	Estates and Property	Director of Estates and
Property/ Lease	Services	Property Services
ICT	IT Services	Director of Information
		Technology
All Other	Governance and Academic	University Solicitor
	Quality	

- To enable the process of contract preparation, the Contract Department will require all relevant documentation which will normally include:
  - 6.5.1 full contract details including its purpose.
  - 6.5.2 any other relevant information such as deadlines, milestones, or proposed payment terms.
  - 6.5.3 the appropriate internal authorisation, such as an approved tender report or a research proposal.
- 6.6 It is the responsibility of the contract initiator to ensure that relevant internal approvals and

- authorisations are obtained. Sections 7 and 8 below provide further information about approvals and authorisations.
- 6.7 The contract initiator is responsible for carrying out due diligence (ie background checks and investigation) on external third parties contracting with the University prior to the University entering into any contract with them. This may include asking the external third party to provide information in order to allow a review to assess, for example, employment, legal, tax, and insurance implications. Contracts involving academic matters must include authorisation from the Academic Registrar in relation to quality assurance matters. If required, advice on the most appropriate due diligence process should be sought from the Finance and Procurement Department or the University Solicitor.
- 6.8 Where proposals or expressions of interest are sought (such as with a tender or research contract), the terms of the contract should be provided to the external parties to the contract as soon as possible.

#### 7. Contracts under £50,000 value AND duration of 4 years or less

#### 7.1 Introduction

7.1.1 All contracts must, before being signed, first be approved. This is an internal University audit mechanism. Once approved the contracts themselves can then be signed by both the University and the other party/ies.

#### 7.2 Drafting

- 7.2.1 If the contract is for commercial sales, consultancy or research which is bringing money into the University then BAED must be involved in the proposals and in the drafting of the agreement. Please contact BAED for further advice if required.
- 7.2.2 For all other contracts advice should be sought, if necessary, from the University

Solicitor.

- 7.3 Approval by Secondary Budget Holder Checklist
  - 7.3.1 Before any contract which has a value of under £50,000 and a duration of 4 years or under is signed by either the external third party or an authorised signatory on behalf of the University, a <a href="mailto:checklist">checklist</a> must be completed. This is a single page document which is completed by the contract initiator. It shows key details such as Intellectual Property Rights ownership and financial provisions. The Checklist must be approved by the secondary budget holder before the contract itself is finally signed off.
  - 7.3.2 The original checklist will be retained along with a copy of the contract by the University Solicitor's Office.
- 7.4 Signing by external party to the contract
  - 7.4.1 Once the checklist has been completed and signed the contract is properly approved for release. It can then be forwarded to the external third parties who will sign and return it to the University.
- 7.5 Signing on behalf of the University by an Authorised Signatory
  - 7.5.1 Once returned to the University the contract Initiator must then arrange for both copies of the contract to be signed on behalf of the University by an authorised signatory. This will usually be the primary budget holder for the University entity responsible for the contract (see Appendix 1). The exception is research contracts which must be authorised by the Vice Principal (Research).
  - 7.5.2 The University authorised signatory must ensure that the checklist has been completed before signing the contract.
- 8. Contracts with value of £50,000 or over OR over 4 years duration (regardless of value)

#### 8.1 Introduction

- 8.1.1 All contracts must, before being signed, first be approved. This is an internal University audit mechanism. Once approved the contracts themselves can then be signed by both the University and the other party/ies.
- 8.2 Approval by relevant persons Approval sheet
  - 8.2.1 Before any contract which has a value of £50,000 or over or a duration of over 4 years (regardless of the value) is signed by either the external third party or an authorised signatory on behalf of the University, an approval sheet must be completed. This is a single page document which is completed by the contract initiator. It shows key details such as Intellectual Property Rights ownership and financial provisions. The approval sheet must be completed by all of the relevant internal University approvers before the contract itself is finally signed off.
  - 8.2.2 The approvals required are:
    - 8.2.2.1 Budgetary Approval the Head of School or Head of Department with budgetary responsibility for the contract.
    - 8.2.2.2 Financial Approval, including Insurance aspects the Finance Director (or a nominee).
    - 8.2.2.3 Approval to ensure compliance with Procurement Policy (required for purchase contracts) Procurement Section.
    - 8.2.2.4 Approval to ensure compliance with Research Policy, to protect the University's commercial interests and intellectual property the Head of Commercialisation Support (or a nominee).
    - 8.2.2.5 Legal Approval The University Solicitor.

- 8.2.3 The original approval sheet will be retained along with a copy of the contract by the University Solicitor Office.
- 8.3 Signing by external party to the contract
  - 8.3.1 Once the approval sheet has been completed and signed, the contract is properly approved for release. It can then be forwarded to the external third parties who will sign and return them to the University.
- 8.4 Signing by Authorised Signatories
  - 8.4.1 Once returned to the University the contract initiator must then arrange for both copies of the contract to be signed on behalf of the University by an authorised signatory. This will usually be the primary budget holder for the University entity responsible for the contract (see Appendix 1). The exception is research contracts, which must be authorised by the Vice Principal (Research).
  - 8.4.2 The University authorised signatory must ensure that the approval sheet has been completed before signing the contract.

#### 9. Contract Registration and Retention

- 9.1 Once properly signed on behalf of the University, one **original** signed copy of the contract must be passed to the University Solicitor for registration and retention. Contracts which have originated from BAED are retained by BAED. The University Solicitor and BAED each maintain a central register of all contracts that have been passed to them for retention. Other copies should be distributed as follows:
  - 9.1.1 One **original** or **certified** signed copy to the contracting third party; and
  - 9.1.2 One **copy** to the relevant Faculty, School, or Department.

#### 10. Amendments to Contracts

10.1 Any amendments to contracts must be prepared and authorised in accordance with the procedures under this Policy.

### 11. Exceptional Circumstances

11.1 In exceptional circumstances, the University's best interests may be served by minor variations in the operation of these Procedures. Such variations must be authorised formally by the Principal, Vice Principal or Director of Finance.

# **APPENDIX 1 - THE CONTRACTS SCHEME OF DELEGATION**

The following Officers are authorised as undernoted to contractually commit the University. For contracts of a value of less than £100,000, one signature is required. For contracts of a value greater than £100,000, two signatures are required, one of whom must be the Principal or the Director of Finance.

Normally, one signatory will be the principal budget holder for the University entity responsible for the contract, except in the case of research contracts, each of which must be authorised by the Vice Principal, Research and Commercialisation.

For an up to date list of authorised signatories for all University group companies and wholly owned subsidiaries please contact Business and Economic Development team.

Responsibility	Title	
Principal's Office	Principal and Vice-Chancellor	
Academic Quality and Corporate Services	Vice Principal and University Secretary	
Research and Community Engagement	Vice-Principal	
Economic Development	Vice-Principal	
Academic Development and Student Experience	Vice-Principal	
Strategy and Planning	Vice-Principal	
Human Resources	Director	
IT Services	Director	
Financial Services	Director	
Estates and Property Services	Director	
Energy Transition Institute	Director	

# **APPENDIX 2 - FLOW CHART**

